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Edited by Les Andrews

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The Publisher's Direct Mail Handbook Nat G. Bodian, 1987-01-01 This is the first reference volume devoted solely to the subject as it applies to the publishing industry

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Direct Mail Marketing for Scholarly Publishers Joyce Collins, 1983

The Complete Idiot's Guide to Direct Marketing Robert W. Bly, 2001 Offers advice on starting a direct marketing campaign including tips on doubling response rates writing creative copy and evaluating mailing lists

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