



# What are the Advantages of Repeat Customers?



Higher  
Customer Lifetime  
Value



Higher Chances  
of Receiving  
Referrals



More  
Cost- Effective



Faster Closing of  
Sales

# Repeat Business

**JG Myers**



## Repeat Business:

**You Want My Repeat Business?** Gerry Shortill,2023-06-29 So many small businesses fail without the owners understanding the true root causes of why and believe that if they had more money they could have prevailed Was it the Location Timing The economy Staffing Customer service All the above and more Anyone can walk into any brick and mortar business and form an opinion on how the business is already failing There are answers to why this happens and I ll focus on how small business owners can strengthen their foundations to remove the small business killing practices and procedures and essentially stop the epidemic of small business closure You Want My Repeat Business is a practical guide on the foundations of business operations and management With business schools reinforcing that the issue hasn t gone away or even changed over the past 35 years author Gerry Shortill with his experiences and successes knows what it takes for businesses to succeed and more importantly how to prevent the majority from closing their doors Often focusing with too much emphasis in the wrong areas or a singular focus on one area such as sales or just caught up in drama owners and management too often overlook the basics Whether it s a lack of focus on hiring and managing personnel or forgetting about serving customers Shortill explains why it is more than finding the right people and how to maximize each staff member s potential Shortill also illustrates that it is how you manage the business from within and by simplifying the customer experience that customers will return and sales will increase exponentially You Want My Repeat Business gives alternate perspective to the systemic problems and breaks the problems down into manageable parts Enabling small business owners and management the insight on how to be successful from within by finding optimal solutions standards and plans of execution This handbook offers clear instructions and helpful anecdotes for business owners and managers to learn from the mistakes of others and find their your success , Learning Points Garber Peter,Peter R. Garber,2004-11 With Learning Points 100 Activities and Actions for Customer Service Excellence you can be sure your employees know exactly what they need to do in any situation to provide the quality of service your company expects and your customers deserve Carpenter Peter James McGuire, Frank Duffy,1930 Western Confectioner ,1930 Beyond Elite Law Samuel Estreicher, Joy Radice,2016-04-26 This book describes the access to justice crisis facing low and middle income Americans and the current reforms to address it Corsets and Brassieres ,1927 **The Mailbag** ,1922 **Printers' Ink** ,1928 **Furniture Manufacturer** ,1929 Good Hardware ,1921 Battery Man ,1923 **American Independent Baker** ,1929 **Druggists' Circular** ,1930 American Druggist American Druggist,1930 **Class** ,1929 Pet Dealer ,1928 Includes sections Avicultural Society of America magazine v 1 no 1 12 Jan Dec 1928 with 1929 this was published separately and cataloged as Avicultural magazine and The Pigeon fanciers review July Dec 1928 Jan 1931 Aug 1942 **Canadian Drygoodsman and "Women's Wear"** ,1920 **Music Trades** ,1922 **Advertising Fortnightly** ,1927

## Reviewing **Repeat Business**: Unlocking the Spellbinding Force of Linguistics

In a fast-paced world fueled by information and interconnectivity, the spellbinding force of linguistics has acquired newfound prominence. Its capacity to evoke emotions, stimulate contemplation, and stimulate metamorphosis is really astonishing. Within the pages of "**Repeat Business**," an enthralling opus penned by a very acclaimed wordsmith, readers embark on an immersive expedition to unravel the intricate significance of language and its indelible imprint on our lives. Throughout this assessment, we shall delve into the book's central motifs, appraise its distinctive narrative style, and gauge its overarching influence on the minds of its readers.

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