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Editor & Publisher, 1913

10 Ways To Screw Up An Ad Campaign Barry H Cohen, 2018-05-22 10 Ways to Screw Up an Ad Campaign is a practical no nonsense guide to avoiding the most common pitfalls Written for the small business professional practitioners and those who work in the advertising field this book is chock full of real life examples provides readers with a guide to avoiding the most frequently made mistakes in advertising It covers everything from how to select and work with advertising counselors to evaluating which media to use and when to how you can out advertise the competition even if you can t outspend them In addition to strategies for your creative and media campaigns 10 Ways to Screw Up an Ad Campaign addresses the most critical item of all how to effectively measure the success of your advertising

Modern Political Campaigns Michael D. Cohen, 2025-04-15 Dr Michael D Cohen a 30 year veteran of working on teaching and writing about political campaigns shows readers how campaigns are organized explains state of the art tools of the trade and reveals how some of the most interesting people in politics got their big breaks He combines academic insights and practical advice that will be of interest to practitioners and students considering careers in politics and people interested in how elections are won

The second edition updated to include a new chapter on how campaigns are using artificial intelligence and what that means for democracy has been completely revised throughout to provide readers with an up to date understanding of how candidates succeed

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