

# The 3 Principles of Solution Selling

---

1

Prioritising customer needs

2

Empathy and practicality

3

Rapport rooted in insight

# Principles Of Selling

**Julia Schneider**



## **Principles Of Selling:**

## Unveiling the Power of Verbal Artistry: An Psychological Sojourn through **Principles Of Selling**

In a global inundated with displays and the cacophony of quick communication, the profound power and psychological resonance of verbal art frequently fade in to obscurity, eclipsed by the constant assault of noise and distractions. Yet, located within the lyrical pages of **Principles Of Selling**, a fascinating perform of fictional beauty that impulses with fresh feelings, lies an memorable trip waiting to be embarked upon. Written with a virtuoso wordsmith, that enchanting opus manuals visitors on a mental odyssey, lightly exposing the latent possible and profound affect stuck within the complex web of language. Within the heart-wrenching expanse of the evocative analysis, we will embark upon an introspective exploration of the book is key subjects, dissect their charming writing style, and immerse ourselves in the indelible impression it leaves upon the depths of readers souls.

[https://www.staging.gilderlehrman.org/data/detail/index.jsp/Free\\_Way\\_To\\_Generate\\_Leads\\_Using\\_AI\\_That\\_Actually\\_Works\\_BATCH34\\_164.pdf](https://www.staging.gilderlehrman.org/data/detail/index.jsp/Free_Way_To_Generate_Leads_Using_AI_That_Actually_Works_BATCH34_164.pdf)

### **Table of Contents Principles Of Selling**

1. Understanding the eBook Principles Of Selling
  - The Rise of Digital Reading Principles Of Selling
  - Advantages of eBooks Over Traditional Books
2. Identifying Principles Of Selling
  - Exploring Different Genres
  - Considering Fiction vs. Non-Fiction
  - Determining Your Reading Goals
3. Choosing the Right eBook Platform
  - Popular eBook Platforms
  - Features to Look for in an Principles Of Selling
  - User-Friendly Interface
4. Exploring eBook Recommendations from Principles Of Selling

- Personalized Recommendations
- Principles Of Selling User Reviews and Ratings
- Principles Of Selling and Bestseller Lists
- 5. Accessing Principles Of Selling Free and Paid eBooks
  - Principles Of Selling Public Domain eBooks
  - Principles Of Selling eBook Subscription Services
  - Principles Of Selling Budget-Friendly Options
- 6. Navigating Principles Of Selling eBook Formats
  - ePub, PDF, MOBI, and More
  - Principles Of Selling Compatibility with Devices
  - Principles Of Selling Enhanced eBook Features
- 7. Enhancing Your Reading Experience
  - Adjustable Fonts and Text Sizes of Principles Of Selling
  - Highlighting and Note-Taking Principles Of Selling
  - Interactive Elements Principles Of Selling
- 8. Staying Engaged with Principles Of Selling
  - Joining Online Reading Communities
  - Participating in Virtual Book Clubs
  - Following Authors and Publishers Principles Of Selling
- 9. Balancing eBooks and Physical Books Principles Of Selling
  - Benefits of a Digital Library
  - Creating a Diverse Reading Collection Principles Of Selling
- 10. Overcoming Reading Challenges
  - Dealing with Digital Eye Strain
  - Minimizing Distractions
  - Managing Screen Time
- 11. Cultivating a Reading Routine Principles Of Selling
  - Setting Reading Goals Principles Of Selling
  - Carving Out Dedicated Reading Time
- 12. Sourcing Reliable Information of Principles Of Selling

- Fact-Checking eBook Content of Principles Of Selling
  - Distinguishing Credible Sources
13. Promoting Lifelong Learning
- Utilizing eBooks for Skill Development
  - Exploring Educational eBooks
14. Embracing eBook Trends
- Integration of Multimedia Elements
  - Interactive and Gamified eBooks

## **Principles Of Selling Introduction**

In this digital age, the convenience of accessing information at our fingertips has become a necessity. Whether its research papers, eBooks, or user manuals, PDF files have become the preferred format for sharing and reading documents. However, the cost associated with purchasing PDF files can sometimes be a barrier for many individuals and organizations. Thankfully, there are numerous websites and platforms that allow users to download free PDF files legally. In this article, we will explore some of the best platforms to download free PDFs. One of the most popular platforms to download free PDF files is Project Gutenberg. This online library offers over 60,000 free eBooks that are in the public domain. From classic literature to historical documents, Project Gutenberg provides a wide range of PDF files that can be downloaded and enjoyed on various devices. The website is user-friendly and allows users to search for specific titles or browse through different categories. Another reliable platform for downloading Principles Of Selling free PDF files is Open Library. With its vast collection of over 1 million eBooks, Open Library has something for every reader. The website offers a seamless experience by providing options to borrow or download PDF files. Users simply need to create a free account to access this treasure trove of knowledge. Open Library also allows users to contribute by uploading and sharing their own PDF files, making it a collaborative platform for book enthusiasts. For those interested in academic resources, there are websites dedicated to providing free PDFs of research papers and scientific articles. One such website is Academia.edu, which allows researchers and scholars to share their work with a global audience. Users can download PDF files of research papers, theses, and dissertations covering a wide range of subjects. Academia.edu also provides a platform for discussions and networking within the academic community. When it comes to downloading Principles Of Selling free PDF files of magazines, brochures, and catalogs, Issuu is a popular choice. This digital publishing platform hosts a vast collection of publications from around the world. Users can search for specific titles or explore various categories and genres. Issuu offers a seamless reading experience with its user-friendly interface and allows users to download PDF files for offline reading. Apart from dedicated

platforms, search engines also play a crucial role in finding free PDF files. Google, for instance, has an advanced search feature that allows users to filter results by file type. By specifying the file type as "PDF," users can find websites that offer free PDF downloads on a specific topic. While downloading Principles Of Selling free PDF files is convenient, it's important to note that copyright laws must be respected. Always ensure that the PDF files you download are legally available for free. Many authors and publishers voluntarily provide free PDF versions of their work, but it's essential to be cautious and verify the authenticity of the source before downloading Principles Of Selling. In conclusion, the internet offers numerous platforms and websites that allow users to download free PDF files legally. Whether it's classic literature, research papers, or magazines, there is something for everyone. The platforms mentioned in this article, such as Project Gutenberg, Open Library, Academia.edu, and Issuu, provide access to a vast collection of PDF files. However, users should always be cautious and verify the legality of the source before downloading Principles Of Selling any PDF files. With these platforms, the world of PDF downloads is just a click away.

### **FAQs About Principles Of Selling Books**

How do I know which eBook platform is the best for me? Finding the best eBook platform depends on your reading preferences and device compatibility. Research different platforms, read user reviews, and explore their features before making a choice. Are free eBooks of good quality? Yes, many reputable platforms offer high-quality free eBooks, including classics and public domain works. However, make sure to verify the source to ensure the eBook credibility. Can I read eBooks without an eReader? Absolutely! Most eBook platforms offer web-based readers or mobile apps that allow you to read eBooks on your computer, tablet, or smartphone. How do I avoid digital eye strain while reading eBooks? To prevent digital eye strain, take regular breaks, adjust the font size and background color, and ensure proper lighting while reading eBooks. What the advantage of interactive eBooks? Interactive eBooks incorporate multimedia elements, quizzes, and activities, enhancing the reader engagement and providing a more immersive learning experience. Principles Of Selling is one of the best books in our library for free trial. We provide a copy of Principles Of Selling in digital format, so the resources that you find are reliable. There are also many eBooks related to Principles Of Selling. Where to download Principles Of Selling online for free? Are you looking for Principles Of Selling PDF? This is definitely going to save you time and cash in something you should think about.

## Find Principles Of Selling :

**free way to generate leads using AI that actually works BATCH34-164**

**best way to automate dropshipping with AI without paid ads BATCH34-1747**

**affordable way to build website using AI for small business owners BATCH34-236**

low budget way to launch AI agency with free tools BATCH34-1405

**proven strategy to use AI for Instagram marketing in 2026 BATCH34-325**

**complete beginner guide to optimize website content using AI with free tools BATCH34-14**

**free way to create digital products with AI that actually works BATCH34-220**

how to start AI side hustle with free tools BATCH34-2311

step by step guide to use AI for Instagram marketing that actually works BATCH34-1645

proven strategy to create digital products with AI with free tools BATCH34-2451

without experience how to use AI for local SEO in the United States BATCH34-1577

best way to write blog posts using AI organically BATCH34-1309

**complete beginner guide to use AI for lead generation step by step BATCH34-599**

without experience how to build AI automation agency for beginners BATCH34-343

**step by step guide to automate customer service with AI with free tools BATCH34-1996**

## Principles Of Selling :

**chapter 10 test teacherweb tccgpc com** - Nov 07 2022

web 4 chapter 10 test teacherweb 2022 04 19 students develop numerous self management skills such as self assessment self monitoring goal setting finding social support overcoming barriers and managing time to prepare them to independently engage in healthy lifestyles students also learn to engage in community physical activity

**chapter 10 test teacherweb** - Feb 10 2023

web sep 20 2023 title chapter 10 test teacherweb author git 02 infra openwrt org 2023 09 20 05 46 40 subject chapter 10 test teacherweb keywords chapter 10 test teacherweb

**chapter 10 test teacherweb vps huratips** - May 13 2023

web 2 chapter 10 test teacherweb 2022 03 20 fred wiersema offers totally new guidelines for measuring a company s success he explains why traditional measures such as size of the company or total sales are no longer adequate markers of a company s prowess or future prospects by providing new sales growth and market value indexes wiersema

**chapter 10 test teacherweb orientation sutd edu** - Jan 09 2023

web chapter 10 test teacherweb what are 3 possible causes of global billy wanted to copy sally s answers to the math test but her answers were 6th grade science final exam study guide the 30 15 10 list gallagher teacherweb com tx district grade level english curriculum map district grade level english curriculum map grade natura amore

*chapter 10 test teacherweb* - Jul 15 2023

web oct 29 2023 title chapter 10 test teacherweb author online kptm edu my 2023 10 29 22 30 23 subject chapter 10 test teacherweb keywords chapter 10 test teacherweb

**chapter 10 test teacherweb university of utah** - Aug 04 2022

web chapter 10 test teacherweb this is likewise one of the factors by obtaining the soft documents of this chapter 10 test teacherweb by online you might not require more time to spend to go to the books initiation as skillfully as search for them in some cases you likewise get not discover the broadcast chapter 10

*chapter 10 test teacherweb jbedssofa com* - May 01 2022

web chapter 10 test teacherweb is available in our book collection an online access to it is set as public so you can get it instantly our digital library saves in multiple locations allowing you to get the most less latency time to download any of our books like this one merely said the chapter 10 test teacherweb is universally compatible with

*et 1010 1010 singapore polytechnic course hero* - Mar 11 2023

web singapore polytechnic et1010 microcontroller applicatons 2016 2017 semester two mid semester test diploma in aerospace electronics dase diploma in energy systems and management desm diploma in computer engineering dcpe diploma in electrical electr

**login tp test** - Sep 05 2022

web people are using tp test to increase their chance of passing the driving theory test on the very first try login to practice basic theory test btt final theory test ftt and private hire car driver vocational licence pdvl paper 1 paper 2 exam questions to get driving licence in singapore

*chapter 10 teacherweb ftl pinecrest edu snyderd mwh ap* - Jun 14 2023

web chapter 10 teacherweb ftl pinecrest edu snyderd mwh ap definitions apdefinitions5 htm a

**singapore 3rd grade chapter 10 math test review 7 pages** - Sep 17 2023

web the problems are very similar to the ones on the test just the numbers and wording have changed for each problem on the test there are two or three practice problems it can also be used as an assessment extra practice or homework check out the other chapter reviews for 3rd grade chapter 1 chapter 2 chapter 3 chapter 4 chapter 5 chapter

**chapter 10 test teacherweb rhur impacthub net** - Feb 27 2022

web sep 23 2023 title chapter 10 test teacherweb author rhur impacthub net 2023 09 23 05 35 14 subject chapter 10 test teacherweb keywords chapter 10 test teacherweb

**math for grade 10 math practice tests worksheets quizzes** - Apr 12 2023

web grade 10 math practice questions tests teacher assignments teacher worksheets printable worksheets and other activities for singapore school math olympiad sat subject test math level 1 kangaroo sasmo and seamo

**chapter 10 test teacherweb store kawan equipment** - Oct 06 2022

web 2 chapter 10 test teacherweb 2022 03 25 second edition of that best selling book provides fresh answers to these critical questions taking into account the enormous technological advances that have occurred since the first edition was published including the proliferation of social networks mobile devices and web based multimedia tools it

[chapter 10 test teacherweb pdf pdf 2023 fs lms hpu edu vn](#) - Dec 08 2022

web jul 15 2023 taken together the chapters provide a broader view that does not focus exclusively on the uses of technology in educational settings but also on the impact and ability of technology to improve the learning and teaching

**27 singapore quizzes questions answers trivia proprofs** - Mar 31 2022

web mar 22 2023 play these exciting trivia quizzes on singapore and see how well you know the country get yourself ready to delve deeper into the wonders of singapore we have a variety of quizzes on topics revolving around singapore its politics geography history culture etc with these singapore quizzes you ll be amazed to see how much more

*chapter 10 test teacherweb portal nivbook co il* - Aug 16 2023

web 4 chapter 10 test teacherweb 2021 12 15 answerschapter 1 mastery test a teacherwebstart studying chapter 10 section 3 4 gov learn vocabulary terms and more with flashcards games and other study tools chapter 10 section 3 4 gov flashcards quizletforces and motion practice test

*chapter 10 test teacherweb uniport edu ng* - Jul 03 2022

web mar 28 2023 chapter 10 test teacherweb 1 19 downloaded from uniport edu ng on march 28 2023 by guest chapter 10 test teacherweb as recognized adventure as competently as experience just about lesson amusement as capably as bargain can be gotten by just checking out a book chapter 10 test teacherweb after that it is not directly

**chapter 10 test teacherweb dev harddriveradio com** - Jun 02 2022

web feb 23 2023 books taking into account this one merely said the chapter 10 test teacherweb is universally compatible later any devices to read cultivating communication in the classroom lisa johnson 2017 02 23 building 21st century communication skills students are expected to be innovators creative thinkers and problem solvers but what

**chapter 10 test teacherweb cyberlab sutd edu sg** - Oct 18 2023

web chapter 10 test teacherweb cultivating communication in the classroom oct 15 2020 building 21st century

communication skills students are expected to be innovators creative thinkers and problem solvers but what if they can't communicate their ideas persuasively knowing how to share ideas is as crucial as the ideas themselves

*interchange 4th edition level 1 student book pdf slideshare* - Mar 30 2022

web dec 1 2017 interchange 4th edition level 1 student book download as a pdf or view online for free submit search upload

interchange 4th edition level 1 student book report j jeddy diaz follow interchange intro a student's book marceloalves364

interchange 4th edition student's edition cambridge university - Aug 15 2023

web student's book the student's book is intended for classroom use and contains 16 six page units the self study dvd rom provides additional vocabulary grammar listening speaking reading and full class video viewing practice download a sample unit from each level of interchange

**interchange 4th edition class audio cambridge university press** - Sep 16 2023

web interchange fourth edition class audio is available in two formats cds for classroom use and downloadable mp3 files for self study recordings contain natural conversational english by both native and fluent nonnative speakers

**interchange 4th edition teacher's edition cambridge university** - Feb 26 2022

web a complete assessment program including oral and written quizzes as well as review unit tests in printable pdf and microsoft word formats audio mp3s audio scripts and answer keys for the tests and quizzes download sample teacher's edition units in pdf format intro level level 1 level 2 level 3

*pdf interchange fourth edition intro academia edu* - Jun 01 2022

web interchange fourth edition intro luis yañez see full pdf download pdf related papers

iranianu0001journalu0001ofu0001appliedu0001languageu0001studiesu0001 the effect of multimedia glosses on l2 listening comprehension 2019 abbas ali zarei

**interchange 4th edition intro student's book pdf** - Oct 17 2023

web intro is based on the principle that low level learning does not equal low level thinking the student's book contains 16 teaching units progress checks additional interchange activities and a grammar plus section that provides additional grammar explanations and

*interchange 4th edition intro workbook pdf 74kj99rs9ak0* - Jan 08 2023

web interchange fourth edition is a four level series for adult and young adult learners of english from the beginning to the high intermediate level workbook intro has six page units that follow the same sequence as student's book intro

*interchange intro video resource book sciarium* - Nov 06 2022

web mar 28 2018 interchange intro video resource book pdf file size 126 09 mb added by juicypeach 03 28 2018 12 13 info modified 01 08 2023 08 40 richards jack c 4th edition cambridge university press 2012

[interchange intro video 4th edition langpath](#) - Dec 07 2022

web apr 19 2019 scholar s guide intro is the introductory degree of the interchange fourth version collection and is designed for starting college students needing an intensive presentation of fundamental capabilities grammar constructions and vocabulary

[cambridge interchange 4th edition intro unit 1 youtube](#) - Jun 13 2023

web aug 25 2019 interchange fourth edition is an updated version of the world s most successful english series for adult and young adult learners its well known communicative and functional methodology has

**interchange intro workbook 4th edition langpath** - Apr 30 2022

web apr 19 2019 size 35 mb date 2012 level intro series interchange edition 4th edition download interchange intro workbook 4th edition please register here to view the hidden links interchange intro workbook 4th edition interchange fourth version is a four level sequence for grownup and young adult learners of english from

[interchange fourth edition esl textbooks cambridge](#) - Oct 05 2022

web interchange fourth edition is a fully revised edition of third edition interchange the world s most successful series for adult and young adult learners of north american english the course has been revised to reflect the most recent approaches to

[interchange intro student s book 4th edition langpath](#) - Aug 03 2022

web apr 19 2019 size 55 mb date 2012 level intro series interchange edition 4th edition download interchange intro student s book 4th edition please register here to view the hidden links interchange intro student s book 4th edition interchange fourth version is a four level collection for grownup and young adult learners of english from

[cambridge interchange fourth edition intro unit 2 youtube](#) - Mar 10 2023

web interchange fourth edition is an updated version of the world s most successful english series for adult and young adult learners its well known communicative and functional methodology has

*interchange intro 4th edition student s book with self study* - Jul 14 2023

web interchange fourth edition intro click here for the installation file interchange fourth edition level 1 click here for the installation file interchange fourth edition level 2 click here for the installation file interchange fourth edition level 3 click here for the installation file

**interchange fourth edition self study intro 1 archive org** - Apr 11 2023

web english addeddate 2023 02 10 17 17 28 identifier interchange fourth edition self study intro 1 identifier ark ark 13960 s2s5knhsd52 scanner internet archive html5 uploader 1 7 0 2 english

*interchange 4th edition intro student book pdfdrive com* - Jul 02 2022

web sep 18 2019 collection opensource language english student book addeddate 2019 09 18 21 22 43 identifier interchange4theditionintrostudentbookpdfdrive com

**interchange 4th edition intro unit 01 youtube** - May 12 2023

web dec 7 2018 about press copyright contact us creators advertise developers terms privacy policy safety how youtube works test new features nfl sunday ticket press copyright

interchange fourth edition intro pdf scribd - Sep 04 2022

web interchange fourth edition intro free ebook download as pdf file pdf text file txt or read book online for free english book

interchange 4th edition classroom presentation software - Feb 09 2023

web interchange fourth edition is an updated version of the world s most successful english series for adult and young adult learners its well known communicative and functional methodology has been tried and tested by millions of students around the world

feminine edition foreword as a woman thinketh by james - Oct 04 2022

web as a woman thinketh foreword feminine edition transcribed they themselves are makers of themselves this little volume is the result of meditation and experience and is not intended as an exhaustive treatise on the

**as a woman thinketh paperback barnes noble** - Dec 06 2022

web overview dorothy jean hultst a free lance writer had as one of her favorite books as a man thinketh by james allen in this short volume allen expressed his belief that an individual through the power of positive thought forms

**as a woman thinketh paperback 7 july 2013 amazon co uk** - Feb 25 2022

web jul 7 2013 buy as a woman thinketh by allen james yule justin isbn 9781490937854 from amazon s book store everyday low prices and free delivery on eligible orders as a woman thinketh amazon co uk allen james yule justin 9781490937854 books

**as a woman thinketh team approach** - Sep 15 2023

web a woman thinketh by james allen author of from poverty to power mind is the creator power that moulds and makes and woman is mind and evermore she takes the tool of thought and shaping what she wills brings forth a thousand joys a thousand ills she thinks in secret and it comes to pass environment is but her looking glass

*as a woman thinketh transcribed from the james allen s classic* - Apr 29 2022

web as a woman thinketh transcribed from the james allen s classic hultst dorothy amazon com au books books literature fiction history criticism buy new 16 04 free delivery february 22 march 1 details select delivery location usually dispatched within 2 to 3 days quantity add to cart buy now secure transaction ships

**as a woman thinketh paperback 7 july 2013 amazon com au** - Jan 07 2023

web as a woman thinketh paperback 7 july 2013 by james allen author justin yule editor 4 6 351 ratings see all formats and editions kindle 2 29 read with our free app paperback

[as a woman thinketh james allen s classic as a man thinketh](#) - Jun 12 2023

web as a woman thinketh james allen s classic as a man thinketh transcribed for women hulst dorothy j free download borrow and streaming internet archive

[feminine edition chapter 1 as a woman thinketh by james](#) - Jul 13 2023

web as a woman thinketh chapter 1 thought character feminine edition transcribed 3 min read as a woman thinketh in her heart so is she the aphorism as a woman thinketh in her heart so is she not only embraces the whole of a woman s being but is so comprehensive as to reach out to every condition and circumstance of her life

[as a woman thinketh amazon com](#) - Aug 14 2023

web jan 1 1985 as a woman thinketh pocket book january 1 1985 dorothy jean hulst a free lance writer had as one of her favorite books as a man thinketh by james allen in this short volume allen expressed his belief that an individual through the power of positive thought forms their character and consequent h

**as a woman thinketh annotated kindle edition amazon com** - Mar 09 2023

web mar 9 2012 as a woman thinketh annotated kindle edition this timeless classic from james allen originally published as as a man thinketh has been an inspiration and guide to generations of individuals who seek more success happiness fulfillment and opportunity in their lives

[as a woman thinketh james allen google books](#) - Apr 10 2023

web dorothy jean hulst a free lance writer had as one of her favorite books as a man thinketh by james allen in this short volume allen expressed his belief that an individual through the

**feminine edition chapter 5 as a woman thinketh by james** - May 31 2022

web as a woman thinketh chapter 5 the thought factor in achievement feminine edition transcribed 5 min read all that a woman achieves and all that she fails to achieve is the direct result of her own thoughts all that a woman achieves and all that she fails to achieve is the direct result of her own thoughts

**as a woman thinketh amazon com** - Nov 05 2022

web jun 21 2007 as a woman thinketh paperback june 21 2007 wrapped up in this small book are life changing principles about the power of thought and feelings cindy cashman author of the answer 8 steps to create the life you love has taken james allen s classic compilation of essays as a man thinketh and rewritten it for the 21st

**feminine edition chapter 4 as a woman thinketh by james** - Jan 27 2022

web read chapter five a woman should conceive of a legitimate purpose in her heart and set out to accomplish it to put away

aimlessness and weakness and to begin to think with purpose is to enter the ranks of those strong ones who only recognize failure as one of the pathways to attainment

[as a woman thinketh kindle edition amazon com au](#) - Sep 03 2022

web james allen hillary hawkins as a woman thinketh kindle edition by james allen author florence scovel shinn author 1 more format kindle edition see all formats and editions kindle 3 99 read with our free

*feminine edition chapter 6 as a woman thinketh by james* - Mar 29 2022

web a woman who cherishes a beautiful vision a lofty ideal in her heart will one day realize it explorers cherished a vision of another world and they discovered it copernicus fostered the vision of a multiplicity of worlds and a wider universe and he revealed it buddha beheld the vision of a spiritual world of stainless beauty and perfect

*feminine edition chapter 2 as a woman thinketh by james* - Jul 01 2022

web as a woman thinketh chapter 2 effect on thought circumstances feminine edition transcribed 14 min read a woman s mind may be likened to a garden which may be intelligently cultivated or allowed to run wild

**as a woman thinketh audible com** - Aug 02 2022

web as a woman thinketh as it s meant to be heard narrated by hillary hawkins discover the english audiobook at audible free trial available

*as a woman thinketh annotated female version of as a man thinketh* - May 11 2023

web mar 27 2020 as a woman thinketh annotated female version of as a man thinketh by james allen paperback march 27 2020 by james allen author 4 5 76 ratings see all formats and editions kindle 0 99 read with our free app

**as a woman thinketh on apple books** - Feb 08 2023

web jun 16 2011 now updated for 21st century women as a woman thinketh brings the brilliance of this great thinker into the present speaking directly to women readers in an immediate and meaningful way also available at the ibookstore at itunes apple com us book as a woman thinketh id444837508 mt 11 available on